AS AT OCTOBER 2023

MARKETING SERVICES & OPORTUNITIES

YOUR GUIDE TO USING THE EMPIRE'S RANGE OF MARKETING & MEDIA/PUBLICITY SERVICES



GETTING STARTED

Before your show can be listed on our website for sale, make sure you have sent the following to marketing@empiretheatre.com.au:

SHOW BLURB

A short-form copy (up to 150 words) description of your performance to be included on your event page.

HERO IMAGE

EMPIRE THEATRES PTY LTD

Supplied images must be free from text & logos 2500pxW x 1667pxH Maximum file size of 10mb Minimum file size of 3mb JPEG format for images SVG format for logos All images must be RGB format only

ACKNOWLEDGEMENTS

If you are required to include any acknowledgements on your event page and marketing, please ensure you have provided all statements and logos.

COMPLIMENTARY INCLUSIONS

The following services are included in your marketing plan at no cost:

- Website listing on empiretheatre.com.au
- Video inclusion + any extra images and highlights on website event page
- Listing on eventfinda.com.au
- Foyer screen display in the Empire Venues
- Social media calendar inclusion (at discretion of The Empire)
- Co-hosted Facebook event
- Access to local marketing and publicity contacts (at request)

SEASONAL CAMPAIGNS

Please see page four for information on the Seasonal Campaigns (Partaking in these campaigns incurs no fee, however, to secure your inclusion you must provide your marketing materials by the requested date and the performance must be on sale by the stated dates)

Marketing Department General Marketing Enquiries marketing@empiretheatre.com.au Maddison Gangi Marketing Manager maddison@empiretheatre.com.au Tracy Li Marketing Coordinator tracy@empiretheatre.com.au

PAID OPPORTUNITIES

Our skilled in-house marketing team can provide you with various paid services to assist in promoting your show.

PUBLICITY SERVICES & MARKETING LABOUR

We can assist with interview opportunities and offer tailored advice for the local market. **\$70/hr (commercial) \$56/hr (community).**

ELECTRONIC DIRECT MAIL (EDM)

EDMs can be sent to a select segment of The Empire's database. Audience selection is at the discretion of our marketing team and is dependent on show themes and genres. **\$300/email. Maximum of two per show.**

EMAIL NEWSLETTER INCLUSION

The Empire sends a digital newsletter every second Friday with up to 4 featured shows. Feature listing will include an image/video, a brief description of the show, and a link to event page on The Empire's website. Distribution to over 50,000 subscribers. **\$200/feature. Maximum of two per show.**

PAID SOCIAL MEDIA

The Empire runs a carousel digital advertisement via META, targeting an engaged audience within 80km of the local area. Hirers are able to book to feature in one of the carousel slides up to 6 weeks out from their show. **\$100/week**.

HOMEPAGE FEATURE

Your show featured on the home page of our website. \$500/week.

WHAT'S ON PAGE HIGHLIGHT

Your show featured at the top of our What's On page. \$300/week.

POST-SHOW PATRON SURVEY REPORT

A report sent within two weeks post-show with survey results collected from ticket holders of your performance run. This will include demographic information such as age range, location and where patrons heard of the event, as well as qualitative responses such as rating their experience and any relevant feedback and comments left. **\$150/report.**

GENERAL

If you require any assistance with local contacts, have questions about any of the above or have any general marketing queries, please email <u>marketing@empiretheatre.com.au</u>

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SEASONAL CAMPAIGNS

According to the date of your performance, you can be a part of either the Summer, Autumn, Winter or Spring Seasonal Campaigns as a complimentary inclusion. To be included, your performance must have an On Sale schedule and materials to our marketing department within the outlined timeframes. Please use the table below to see if your show will be eligible for inclusion based on your timeline.

MONTH OF PERFORMANCE	SEASONAL CAMPAIGN INCLUSION	PROVIDE MARKETING MATERIALS BY	LATEST ON SALE DATE FOR INCLUSION
DECEMBER JANUARY FEBRUARY	SUMMER	1ST NOVEMBER	1ST DECEMBER
MARCH APRIL MAY	AUTUMN	1ST FEBRUARY	1ST MARCH
JUNE JULY AUGUST	WINTER	1ST MAY	1ST JUNE
SEPTEMBER OCTOBER NOVEMBER	SPRING	1ST AUGUST	1ST SEPTEMBER

Each seasonal campaign will include:



INCLUSION IN SEASON EDM (sent on 1st date of season)



INCLUSION IN SEASON DL FLYER (distributed from 1st date of season)



4 X WHAT'S ON POSTERS printed and displayed in the front of The Empire



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SOCIAL MEDIA (at discretion of The Empire Marketing Team)

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SHOW PAGE ON THE THEATRE'S WEBSITE (INCLUDED)





FOYER SCREENS (INCLUDED)

Marketing Department General Marketing Enquiries marketing@empiretheatre.com.au

EMPIRE THEATRES PTY LTD

Maddison Gangi Marketing Manager maddison@empiretheatre.com.au Tracy Li Marketing Coordinator tracy@empiretheatre.com.au





FEATURE PLACEMENT ON HOMEPAGE (OPTIONAL EXTRA)



WHAT'S ON PAGE FEATURE (OPTIONAL EXTRA)

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Maddison Gangi Marketing Manager maddison@empiretheatre.com.au Tracy Li Marketing Coordinator tracy@empiretheatre.com.au Sarah Fleming Publicist sarah@empiretheatre.com.au

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THE EMPIRE

ON SALE NOW

EMPIRE THEATRES PTY LTD



PERFORMING ALL OF BOWIE'S ILLUSTRIOUS HITS.

The spirit of the legendary, the iconic, the revolutionary, David Bowie lives on with 'Ashes To Ashes: The David Bowie Experience' who have earnt a reputation as Australia's premier Bowie tribute. They perform faithful versions of the songs that span Bowie's stellar 5 decade, 27 studio album career in a stunning two-hour concert production.



Performing all of Bowie's illustrious hits such as: Heroes, Let's Dance, Robel Robel, Space Oddity, Ziggy Stardust, Life On Mars, Young Americans, Modern Love and more. If you are a die-hard Bowie fan or maybe you've just been within earshot of a radio in the last 50 years, then you will love this critically acclaimed show, Ashes To Ashes - David Bowie Experience!

BOOK TICKETS NOW

THE EMPIRE

FAQs | YOUR VISIT | FUNCTIONS | CONTACT

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WHAT'S ON | EMPIRE CARD | GIFT VOUCHERS

ELECTRONIC DIRECT MAIL (OPTIONAL EXTRA)









11 APR | JESSICA MAUBOY Yours Forever Tour...

SOCIAL MEDIA CAROUSEL (OPTIONAL EXTRA)



x4 EXTERNAL WHAT'S ON POSTERS (INCLUDED)

Tracy Li Marketing Coordinator tracy@empiretheatre.com.au

Sarah Fleming Publicist sarah@empiretheatre.com.au

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